

IDIOM Decision Suite

Why is decision automation important?

Business policy is often declared as a series of decision making guidelines. Decision automation is an effective and accessible approach for applying these guidelines within business processes. **IDIOM's** fundamental premise is that all business value ultimately stems from this decision making activity. **IDIOM's** core value proposition is to capture and codify this body of decision making knowledge, and to test and deploy it into computer systems – for immediate, accurate, cost effective, reliable, and transparent application of business decision making within operational systems.

IDIOM Decision Manager and IDIOM IQ Workbench are proven, industrial strength business tools that cross the business/IT divide by empowering subject matter experts to build, configure, test, and deploy versatile, fully auditable, cost effective, intelligent processes that can be deployed to any platform or point of service, to generate value for the organization quickly, safely – and at low cost – 24*7.

Decision automation provides these benefits:

- **Faster, safer, cheaper business processes:**

Automation of decision-making to replace human steps within business processes results in orders-of-magnitude improvement in process execution time, cost and reliability; plus side-effects of improved transparency, control, ease of deployment, and auditability of process execution.

- **Binding of business processes to business policy:**

Decisioning automates business policy within systems, providing strong, direct and verifiable linkage between operational processes and executive direction.

- **Faster, safer, cheaper systems development:**

Systems that are designed around decision models (being a proxy for business policy) are inherently simpler, better engineered, and aligned to the business, leading to 1-2 orders of magnitude improvement in systems development outcomes – safer, more cost effective, faster systems development.

- **Improved business agility over the life of the business:**

Decisions can be implemented as content within systems under the control of business owners – providing a 'remote control' to drive business applications on a day-to-day basis and increase business agility over the long term – specifically beyond the life of any component system.

- **New generation business models:**

Separation of decision making from process execution is the basis of new classes of process that cross organizational boundaries, creating new business collaboration models and extending the reach of automation across and beyond existing business domains.

IDIOM now offers customers the latest release of its flagship product, **IDIOM Decision Manager**, plus an all new product, the **IDIOM IQ Workbench**, through the new Customer Licensed Products retail plan (pricing and details overleaf). This version of the **IDIOM Decision Manager** extends the **IDIOM Lite** offering by adding a range of important enterprise features including support for multiple concurrent designers, design audit and change tracking, production release management, regression testing, and repository sharing. It also includes the plug-ins necessary to inter-operate with the **IDIOM IQ Workbench**.

IDIOM offers separate plans and pricing for **IDIOM Lite** and Technology Partnerships, please see our website for details.

Contact IDIOM Sales

Phone office +64 9 304 1140, after hours +64 21 434669. Email idiomsales@idiomsoftware.com

IDIOM customer licensed products

License	The license is for business rules that are the intellectual property of the Licensee. All runtime components supplied with, or generated by, the licensed products can be used without constraint or cost on a world-wide basis, subject only to the requirement that the Licensee retains uninterrupted and exclusive ownership of the proprietary rights therein.
IDIOM Decision Manager Features	Decision model palette, formula palette, schema administration, in-palette testing, generated documentation (PDF format), model export/import (incl to/from other licenses), user registration and workgroup login, concurrent designer login, repository server, audit and change logging, Java/C# code generation, production release management, test and comparison tools, templates, IDIOM Forms and IDIOM IQ Workbench plugins.
IDIOM IQ Workbench Features	Component assembly, configuration, testing, and one click deployment of web services. Service activities may include business decision models; complex reflexive forms (including integrated forms control models); process control models; 'Word' document generation, controlled by 'Circumstance' decision models; and third-party controls. Additional features include management of user supplied (Word) document components, management of IDIOM Forms Builder artifacts, deployment to Microsoft and/or Open Source web servers.

The **IDIOM Decision Suite** is available in three editions based on the number of concurrent active designers required (all allow unlimited named designers):

■ IDIOM Decision Suite Single User Edition (for one concurrent decision designer)

Prices	For smaller operations needing the control and auditability of the full IDIOM Decision Suite and/or IDIOM IQ Workbench , but are low volume, infrequent or intermittent developers.	
Code Generator	\$10,000	Price is per generator type, minimum of one (Java or C#). Unlimited code generation. Existing IDIOM Lite Commercial Edition generator licenses may be rebated against this item.
Repository Server	\$10,000	<u>Mandatory</u> . One Repository Server only, limited to one active designer at a time.
IQ Workbench	\$20,000	<u>Optional</u> . Includes IDIOM Forms Builder and IDIOM Document Generator .

■ IDIOM Decision Suite Standard Edition (for up to five concurrent decision designers)

Prices	Full featured version of IDIOM Decision Manager for corporate users needing the capacity to run a small number of projects at the same time.	
Code Generator	\$20,000	Price is per generator type, minimum of one (Java or C#). Unlimited code generation. Existing IDIOM Lite Commercial Edition generator licenses may be rebated against this item.
Repository Server	\$20,000	<u>Mandatory</u> . One Repository Server only, limited to a maximum of five concurrent designers.
IQ Workbench	\$40,000	<u>Optional</u> . Includes IDIOM Forms Builder and IDIOM Document Generator .
Upgrade		IDIOM Single User Edition products can be upgraded for the price differential plus 10%

■ IDIOM Decision Suite Enterprise Edition (for unlimited decision designers)

Prices	Full featured version of IDIOM Decision Manager for larger corporate users requiring unlimited development capacity.	
Code Generator	\$40,000	Price is per generator type, minimum of one (Java or C#). Unlimited code generation. Existing IDIOM Lite Commercial Edition generator licenses may be rebated against this item.
Repository Server	\$40,000	<u>Mandatory</u> fee provides unlimited concurrent designer use across unlimited repository servers per legal entity (incl wholly owned subsidiaries in the same country). Multi-Country licensing by negotiation.
IQ Workbench	\$80,000	<u>Optional</u> . Includes IDIOM Forms Builder and IDIOM Document Generator .
Upgrade		IDIOM Standard Edition products can be upgraded for the price differential plus 10%

Notes	Software support including product upgrades, telephone support and rectification of faults is available at 18% of IDIOM Decision Suite Edition cost per annum. Prices are RRP per incorporated entity (incl 100% owned subsidiaries) in a single Country. Alternate pricing models may apply through approved Partner Programs. Under all license models, use of the IDIOM Decision Suite by third parties is prohibited. All prices exclude sales and local taxes if any. Government and multi-national corporate pricing is negotiable on application. All dollar values in USD (except for NZ customers (NZD) and Australian customers (AUD)).
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